

## WEC COMMUNICATION

BY MARY & JANEK - THE GUYS IN FRONT OF YOU!

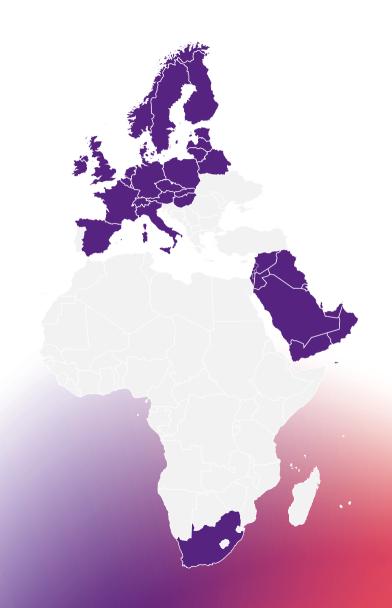


/ REACH

# WHERE DO WE OPERATE

2 continents

**+40** countries



/ TEAM

## WHO WE ARE

#### We are here to help you achieve your goals Let's get talking!

We can support every step of the marketing process — from research and strategy to creative execution and performance tracking. Our strength lies in filling the gaps that internal teams find too complex, time-consuming, or repetitive. With experience across the full marketing journey — from market research and communication to customer engagement and brand trust-building — we make sure your brand stands out and grows.



#### Maria Ożóg

With over 17 years of experience in the digital, events and more than a decade in the electronics sector. Leading campaigns, crafting digital experiences and integrated projects that not only enhanced visibility but also accelerated sales. Her expertise spans end-to-end event organization, content creation, electronics media industry collaboration, digital marketing, and performance analysis all grounded in a deep understanding of electronics customers and clients KPI's.



#### **Jan Trzupek**

Studied automatics and robotics, but found out that creative copywriting is his passion. Which resulted in translating whitepapers from technical to human, in form of Public Relations, Social Media and marketing. Not forgetting his tech background resulted in analitical approach to every activity. 18 years worth of experience in the above.



## WHAT DO WE DO

#### **AWARENESS GENEREATION**

- on influencers
- 02 webinars
- thought leadership

#### LEAD GENEREATION

- OPC campaigns
- influencers, again
- 03 events
- loyalty programs

#### SUPPORTING SERVICES

- visibility monitoring
- content quality monitoring
- os communications audit
- ographic design
- os content optimisation

#### **CONTENT CREATION**

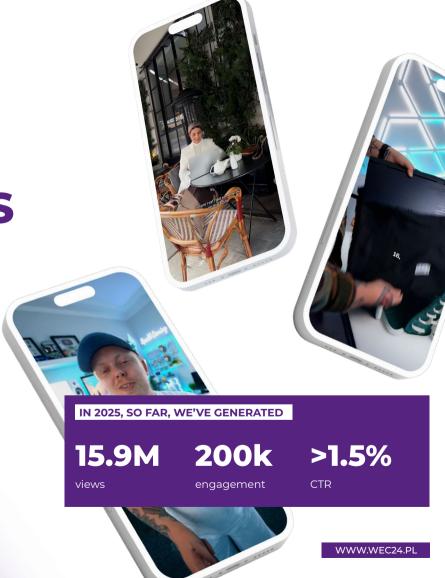
- on newsletters
- video content
- 03 podcasts

#### **AWARENESS GENERATION**

## TECH INFLUENCERS

Working with **100s** of influencers worldwide. From mega to nano, generating awareness.

Followed up by sales generating remarketing campaigns.





## WEBINARS

Not just one-off webinars, but whole channels, with hours and hours of content produced and released over a course of a year.



#### **EVERY WEBINAR WE TRACK**

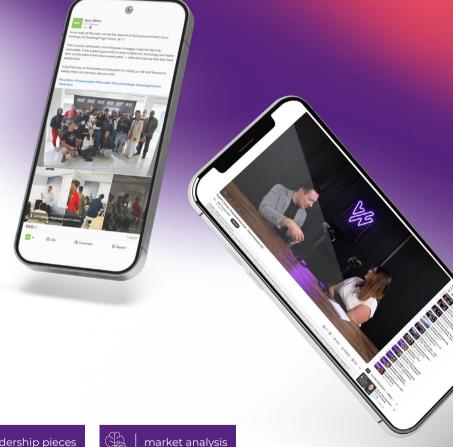
who was there and we reach out to them with customised follow-up communication.

#### **AWARENESS GENERATION**

## **THOUGHT LEADERSHIP**

For the B2B communication to be meaningful it needs to be:

THOUGHT PROVOKING ENGAGING RELEVANT **VISUALLY APPEALING** 



WE PRODUCE:









#### **LEAD GENERATION**

## CPC CAMPAIGNS

We're producing and running complex sell-out campaigns. From content production, via setup, optimisation and remarketing.



ON







#### **LEAD GENERATION**

## INFLUENCERS, AGAIN

Using tools like TikTok SparkAds, Google BrandCollab and Instagram Collab we turn views to leads.



Having access to influencer co-created content we can also target the ads to different regions and/or interests, while adding a trackable sales link

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#### **LEAD GENERATION**

#### **EVENTS**



From small, B2B, get-togethers to lavish, over 100-thousand-visitors events, we've got you covered.

Event prep, visitors registration, Social Media during and postevent communications – we take care of all the stages. Taking complete load off customers' marketing teams – complete management.

# LOYALTY PROGRAMS



Strenghtening relationship with current customers – that's the future of communications.

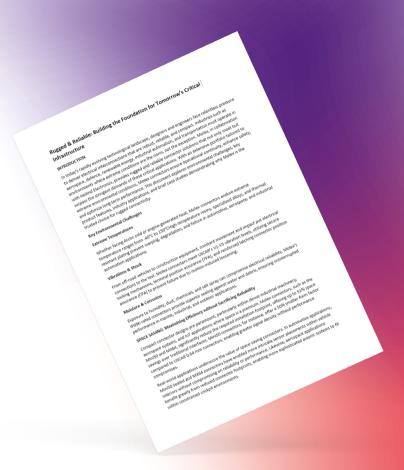
We run loyalty programmes for end customers, in the name of our customers. As well as sales incentive' programs, increasing sell-in. We build databases of contact data and work on returning customers.





## COPYWRITING

Given the technical education, we understand the datasheets and translate them into easy-to-grasp content... or the other way around.





# CONTENT GENERATION DIGITAL CONTENT

Shooting videos, recording audio, taking photos... but combined into whole channels of communication.

We launch and manage whole YouTube channels including talent casting, scenarios for content, production and development. We manage fanbase and create influence.







## VISIBILITY MONITORING

We monitor brand's presence and gather statistics that decide if the product will be sold or not:

- Share of Voice on retailers
- Quality of content
- Google ranking on keywords and their improvement with our activities
- GEO generative intelligence ranking if brand appear in AI chat-engines





### **SUPPORTING SERVICES**











## **CONTACT US!**

Those business cards are NFC enabled. Just tap your phone on them, and we'll pop-up.

However, in case of the very likely event you misplaced them, just find us here:



wec24.pl/mozog



wec24.pl/jtrzupek